

IRSA Earnings Release for the First Quarter of FY 2015





IRSA cordially invites you to participate in the three-month period FY 2015, results conference Wednesday, November 12, 2014 at 1:00 p.m. Eastern Time

> The call will be hosted by: Alejandro Elsztain, IIVP Daniel Elsztain. COO Matias Gaivironsky, CFO

To participate please call: 888-734-0544 if you are in the U.S. or +1-706-758-3363 for international calls or 0-800-666-0273 if you are in Argentina PIN # 21477735

In addition, you can Access through the following webcast: http://webcast.neo1.net/Cover.aspx?PlatformId=rWbDUWtJ0TrEXA2bdhUdqQ%3D%3D Preferably 10 minutes before the cal is due to begin. The conference will be in English.

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IRSA Inversiones y Representaciones Sociedad announces its results for the First Quarter of Fiscal Year 2015:

Highlights for the period

Among the activities of the first quarter of fiscal year 2015, the following are highlighted: Our net result for the first three month of 2015 was ARS 135.8 million compared to a gain of ARS 2.9 million in the same quarter of 2014. The company's EBITDA increased 140.3% in the first quarter of 2015, mainly explained by improved results in our rental segment and better results from the sale of Investment Properties, including Madison 183 and two floors of the building Maipú 1300. Tenant Sales in our shopping centers increased by 27.1% in the quarter and the portfolio occupancy stood at 98.5%. We made progress in the development of the "Alto Comahue" shopping center in Neuquén, which we expect to open during the current fiscal year, and we are wainting for the final legal resolution to open "Distrito Arcos". Moreover, we have recently acquired a land reserve in Luján for USD 2.4 per sqm, intended for a future real estate development. We increased occupancy in our Premium office portfolio to 97.9%.

> On September 29, 2014, we closed the sale of Madison 183 building for USD 185 million.

I. Brief comment on the Company's activities during the period, including references to significant events occurred after the end of the period.

Buenos Aires, November 11, 2014 - IRSA Inversiones y Representaciones Sociedad Anónima (NYSE: IRS) (BASE: IRSA), Argentina's leading real estate company, announces today the results of its operations for the three-month period ended September 30, 2014.

Consolidated Income*

(ARS million)

In millions of ARS	IQ 15	IQ 14	Var (ARS)	Var (%)
Revenues	790.1	621.4	168.7	27.1%
Operating Income	640.1	229.1	411.0	179.4%
Depreciation and Amortization	42.8	55.1	(12.3)	(22.3)%
EBITDA	682.9	284.2	398.7	140.3%
Net Income	135.8	35.3	100.5	284.7%
Attributable to the parent company's shareholders	3.3	32.4	(29.1)	(89.9)%
Attributable to non-controlling interest	132.5	2.9	129.6	-

^{*}It coincides with the Income Statement of the Financial Statements (Excludes interest in joint ventures).

Revenues for the first quarter of 2015 were 27.1% higher than in the first quarter of 2014, mainly explained by an increase in revenues from the "Shoppings Centers", "Offices and Other", "Hoteles" and "International" segments, partially offset by the "Sales and Developments" segments, which recorded lower results than in the period under comparison.

For the first quarter of the fiscal year the Company's Operating Income and EBITDA grew by 179.4% and 140.3%, respectively, mainly due to higher sales of investment properties, including the sale of the Madison 183 building in the City of New York, and the sale of two office floors of the Maipú 1300 Building.

Net Income for the first 3-month period of fiscal year 2015 was ARS 135.8 million, compared to ARS 35.3 million in the same period of 2014.

II. Shopping Centers (through our subsidiary Alto Palermo S.A.)

During this year, consumption levels have been showing a slight deceleration in growth rates. According to the INDEC, supermarket and shopping center sales as of September 2014 recorded a year-on-year deceleration of 1.6% and 9.8% in real terms.

Our tenants' sales for the first quarter of 2015 were ARS 4,557.3 million, 27.1% higher than for the same quarter of 2014, showing a slight deceleration in the growth rate compared to last year. During the period under review, the leaseable area in our portfolio totaled 310,255 square meters and the occupancy rate remained stable, at 98.5%.

Shopping Centers (in millions of ARS)	IQ 15	IQ 14	% Var
Revenues	568.9	456.4	24.6%
Operating Income	270.9	206.6	31.1%
Depreciation and Amortization	31.1	36.9	(15.7)%
EBITDA	302.0	243.4	24.1%

Shopping Centers Operating Indicators	IQ 15	IVQ 14	IIIQ 14	IIQ 14	IQ 14
Total Leaseable Area (sqm) ^{[1] [2]}	310,255	311,261	310,257	310,304	307,720
Tenants' Sales (3-month cumulative, ARS million)	4,557.3	4,560.7	3,488.9	4,496.8	3,586.3
Occupancy ^[1]	98.5%	98.4%	98.8%	98.8%	98.6%

[1] Percentage over total leaseable area as of period end.

[2] Excludes Museo de los niños in Abasto Shopping and Alto Rosario Shopping.

Income from this segment grew by 24.6% during the quarter, whereas Operating Income reached ARS 270.9 million (+31.1% as compared to the first quarter of 2014). This increase is explained mainly by the increase in gross profit of the segment. The EBITDA margin, excluding income from common maintenance expenses and common promotional fund, reached 78.4%, in line with the margins observed during 2014.

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Operating Results of our Shopping Centers as of September 30, 2014

Shopping Center	Date of Acquisition	GLA (sqm) ^[1]	Store s	Occupancy %	APSA's Interest	Book Value (ARS thousand) [4]
Alto Palermo	Nov-97	18,899	146	97.4%	100.0%	254,843
Abasto Shopping ^[4]	Jul-94	36,809	171	99.6%	100.0%	270,041
Alto Avellaneda	Nov-97	36,670	140	98.9%	100.0%	133,127
Alcorta Shopping	Jun-97	15,220	107	99.8%	100.0%	102,860
Patio Bullrich	Oct-98	11,813	86	95.1%	100.0%	115,158
Buenos Aires Design	Nov-97	13,888	63	93.7%	53.7%	15,305
Dot Baires Shopping	May-09	49,847	156	99.8%	80.0%	392,581
Soleil	Jul-10	13,995	78	100.0%	100.0%	87,533
Alto Noa Shopping	Mar-95	19,073	89	100.0%	100.0%	30,966
Alto Rosario Shopping	Nov-04	28,321	144	96.8%	100.0%	118,281
Mendoza Plaza						· · · · ·
Shopping	Dec-94	42,132	145	98.1%	100.0%	106,301
Córdoba Shopping	Dec-06	15,276	106	99.8%	100.0%	63,861
La Ribera Shopping	Aug-11	8,312	50	95.7%	50.0%	16,876
Total		310,255	1,481	98.5%		1,707,733

[1] Gross leasable area in each property. Excludes common areas and parking spaces.

[2] Calculated dividing occupied square meters by leaseable area on the last day of the period.

[3] Cost of acquisition plus improvements, less cumulative depreciation, plus adjustment for inflation, less allowance for impairment in value, plus recovery of allowances, if applicable. Excludes works in progress.

[4] Excludes Museo de los Niños (3,732 sqm).

[5] Excludes Museo de los Niños (1,261 sqm.).

Cumulative tenants' sales as of September 30 of the fiscal periods 2015 and 2014

(In millions of ARS)

Shopping Center	1Q 15	1Q 14	% Var
Alto Palermo	606.9	466.1	30.2%
Abasto	710.4	561.5	26.5%
Alto Avellaneda	616.0	519.2	18.6%
Alcorta Shopping	313.5	235.4	33.2%
Patio Bullrich	197.7	149.4	32.3%
Buenos Aires Design	75.4	67.0	12.5%
Dot Baires	547.8	436.9	25.4%
Soleil	201.5	144.6	39.3%
Alto Noa	225.8	168.6	33.9%
Alto Rosario	402.2	300.4	33.9%
Mendoza Plaza Shopping	423.8	349.3	21.3%
Córdoba Shopping	152.3	121.8	25.0%
La Ribera Shopping	84.0	66.1	27.1%
Total	4,557.3	3,586.3	27.1%

(In thousands of ARS)

Revenues	IT15	IT14	Var %
Base Rent	215,441	175,268	22.9%
Percentage Rent	88,253	73,008	20.9%
Total Rent	303,694	248,276	22.3%
Admission rights	34,634	28,540	21.4%
Fees	14,135	8,330	69.7%
Parking	24,799	19,653	26.2%
Other	7,536	6,109	23.4%
Total revenues before common maintenance			
expenses and common promotional fund	384,798	310,908	23.8%
Common maintenance expenses and common			
promotional fund	184,118	145,450	26.6%
Total Revenues	568,916	456,358	24.6%

Distrito Arcos Status (Palermo – Buenos Aires)

Although the construction works had obtained all the governmental permits necessary, we took all the actions required and obtained a new favorable environmental certificate and a favorable judicial resolution. We are waiting for a final resolution to be able to open this shopping center, which will consist of an outlet offering a variety of premium brands in an open-air environment and will add approximately 14,000 sqm of gross leasable area and 65 stores to APSA's portfolio.



Development of "Alto Comahue" Shopping (Neuquén – Argentina)

During this quarter, we have worked in progress in the development of our next shopping center "Alto Comahue" in Neuquen city in order to be able to open it during this fiscal year. The project, so expected by the local population will be the first of APSA in the Argentine Patagonian region and will add approximately 10,000 sqm and 101 stores to APSA's portfolio. As of today, we have signed the 56% of the agreements and negociated about 90%. The total investment will be approximately ARS 250 million.



Future Shopping Center



Shopping "La Ribera" Expansion Project (Santa Fe – Argentina)

During this quarter we have worked in progress with the development started last June of 2014 of an expansion and food court moving project of our shopping center "La Ribera", located in the city of Santa Fe. The Project will add 16 new stores and 1.126 sqm of gross leasable area, move the food court and reallocate part of the leasable area. We expect to end the construction by November 2014 and the total investment will be of approximately ARS 18 million.

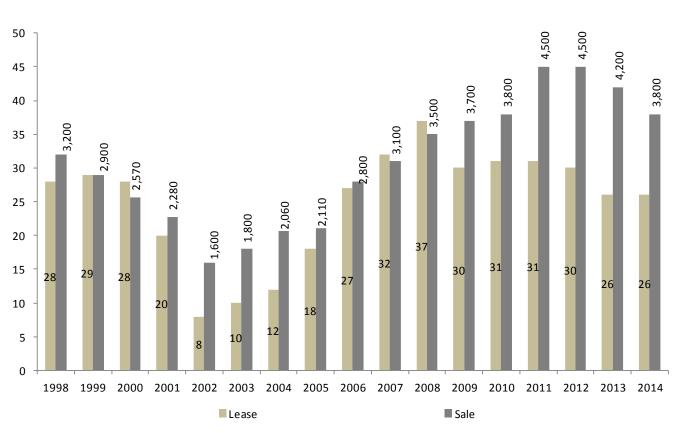


Shopping Expansion



III. Offices and Other

The A+ office market of the City of Buenos Aires remains robust. Although USD rental prices per square meter decreased compared to the previous year, demand for premium commercial spaces continues to be firm, whereas rental prices remain stable, averaging USD 26 per square meter. Vacancy rose slightly this year, to 10% in the City of Buenos Aires, 2 percentage points above the figure recorded last year.



Evolution of A+ offices' profitability in the City of Buenos Aires

Revenues from the Offices segment increased by 35.1% in the first quarter of fiscal year 2015 mainly due to higher rental income resulting from the devaluation of the exchange rate in January 2014 and an occupancy rate that was 1.2 percentage points higher than in the first quarter of 2014, explained by a higher occupancy rate in Edificio República and Juana Manso. It should be highlighted that the portfolio's gross leaseable area dropped by 7.4% to 121,380 square meters as a result of the sale of certain floors in "La Nación", "El Rulero" and "Maipú 1300" buildings during the period.

In ARS MM		IQ 15	IQ 14	%	Var
Revenues		100.8	74.6	35.	1%
Operating income		54.2	30.5	77.	7%
Depreciation and amortization		8.7	8.5	2.4	1%
EBITDA		62.8	39.0	61.	0%
	IQ 15	IVQ 14	IIIQ 14	IIQ 14	IQ 14
Leaseable area	121,380	122,470	127,239	131,014	131,115
Occupancy	97.9%	97.5%	98.7%	98.7%	96.7%
Monthly Rent (ARS/leased sqm)	214.3	176.2	163.8	148.9	146.0
Monthly Rent (USD/leased sqm)	26.0	26.1	26.1	26.0	26.6

The portfolio's rental prices remained stable, at USD 26 per square meter.

EBITDA for this segment grew 61.0% in the first quarter of 2015, explained by higher revenues, stable costs and lower selling expenses. This increase in EBITDA, which outpaced revenues, caused the EBITDA margin, excluding income from common maintenance expenses, to increase significantly in this quarter, reaching 73.4% (compared to 61.6% in the first quarter of fiscal year 2014).

Below is information on our offices and other rental properties segment as of September 30, 2014. (In thousands of ARS)

	Date of Acquisition	Leaseable Area sqm (1)	Occupancy Rate (2)	IRSA's Effective Interest	Book Value (3)
Offices					
Edificio República	04/28/08	19,884	96.8%	100%	199,134
Torre Bankboston	08/27/07	14,873	100.0%	100%	141,070
Bouchard 551	03/15/07	7,592	100.0%	100%	60,489
Intercontinental Plaza	11/18/97	22,535	100.0%	100%	66,184
Bouchard 710	06/01/05	15,044	99.8%	100%	61,047
Dique IV, Juana Manso 295 (8)	12/02/97	11,298	99.5%	100%	54,286
Maipú 1300	09/28/95	6,565	93.4%	100%	20,953
Libertador 498	12/20/95	620	100.0%	100%	3,575
Suipacha 652/64	11/22/91	11,453	89.9%	100%	8,232
Madero 1020	12/21/95	-	-	100%	129
Dot Building (7)	11/28/06	11,242	100.0%	96%	123,059
Other Offices (4)	N/A	274	-	N/A	11,431
Subtotal Offices		121,380	97.9%	N/A	749,589
Other Properties					
Commercial properties (5)	N/A	312	-	N/A	715
Santa María del Plata S.A.	07/10/97	96,100	100%	100%	12,511
Nobleza Picardo (8)	05/31/11	98,610	100.0%	50%	7,931
Other Properties (6)	N/A	40,855	52.0%	N/A	55,539
Subtotal Other Properties		235,877	91.6%	N/A	76,696
TOTAL OFFICES AND OTHER		357,257	93.7%	N/A	826,285

Notes:

(1) Total leaseable area for each property as of September 30, 2014. Excludes common areas and parking.

(2) Calculated dividing occupied square meters by leaseable area as of September 30, 2014.

(3) Cost of acquisition, plus improvements, less accumulated depreciation, plus adjustment for inflation, less allowance for impairment.

(4) Includes the following properties: Rivadavia 2774 and Abasto Offices.

(5) Includes the following properties: Constitución 1111, Casona de Abril and other.

(6) Includes the following properties: Ocampo parking spaces, Ferro, Plot adjoining Dot, Pto. Retiro, Anchorena 665 and Chanta IV.

(7) Through Alto Palermo S.A.(8) Through Quality Invest S.A.

IV. Sales and Developments

According to the INDEC, the construction business grew 3.2% in September 2014, recording the highest year-onyear variation in the year. However, since the beginning of calendar year 2014 activity in this industry has shown a cumulative fall of 1.2%. For the rest of the year, the construction business is expected to regain momentum hand in hand with the implementation of government policies aimed at fueling spending, specifically the Argentine Credit Program (Programa de Crédito Argentino, PRO.CRE.AR) which started to have a greater impact during the current year.

Sales and Developments in millions of ARS	IQ 15	IQ 14	% Var
Revenues	4.8	16.1	(70.2%)
Operating income	9.7	(6.7)	(244.8%)
Depreciation and amortization	-	-	-
EBITDA	9.7	(6.7)	(244.8%)

During the first quarter of fiscal year 2015, revenues from this segment reached ARS 4.8 million, reflecting sales in Condominios del Alto I (Parcel G), 70.1% lower than in the first quarter of 2014, which had totaled ARS 16.1 million, explained by sales of units in Horizons, El Encuentro and Abril Club de Campo. Operating income and EBITDA increased due to higher revenues from sales of investment properties, originated in the sale of the 19th and 20th floors of the Maipú 1300 Building.

In the section "Material Events Occurred during the Period and Subsequent Events" there is a detail of the sales of investment properties made during the quarter and after the quarter's closing date.

Accumulated sales as of September 30 of the fiscal periods

(in thousands of ARS)

DEVELOPMENT	IQ 15	IQ 14	% Var
Residential apartments			
Condominios I and II ⁽¹⁾	3,642	-	100%
Libertador 1703 & 1755 (Horizons) ⁽²⁾	55	11,774	(99.5)%
Other residential apartments (3)	-	44	(100)%
Subtotal Residential Apartments	3,697	11,818	(68.7)%
Residential Communities			
Abril/Baldovinos ⁽⁴⁾	646	1,750	(63.1)%
El Encuentro	461	2,492	(81.5)%
Subtotal Residential Communities	1,107	4,242	(73.9)%
TOTAL	4,804	16,060	(70.1)%

(1) Through Alto Palermo S.A.

(2) Owned by CYRSA S.A.

(3) Includes the following properties: Torres de Abasto through APSA (fully sold), units to be received in Beruti through APSA, Torres Jardín, Edificios Cruceros (fully sold), San Martín de Tours, Rivadavia 2768, Alto Palermo Park (fully sold), Minetti D (fully sold), Dorrego 1916 (fully sold), Padilla 902 (fully sold), Terreno Caballito and Lotes Pereiraola through IRSA.

(4) Includes sale of shares in Abril.

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Development	Company	Interest	Date of Acquisition	Land Area sqm	Saleable area sqm	Buildable area sqm	Sold	Title Deed Executed	Location	Accumulated revenues as of September 2014	Accumulated revenues as of September 2013	Book Value
Residential Properties										September 2014	September 2015	
Available for sale												
Condominios del Alto I	APSA	100%	30/04/1999	-	2,233	-	71%	67%	Santa Fe	3,642	-	972
Condominios del Alto II	APSA	100%	30/04/1999	-	5,009	-	96%	93%	Santa Fe	-	-	387
Caballito Nuevo	IRSA	100%	03/11/1997	-	67	-	99.07%	98%	CABA	-	-	
Barrio Chico	IRSA	100%	01/03/2003	-	3,492	-	99%	99%	CABA	-	-	124
El Encuentro	IRSA	100%	18/11/1997	-	5,335	-	90%	100%	Buenos Aires	461	2,492	-
Abril Club de Campo – Plots	IRSA	100%	03/01/1995	-	5,137	-	100%	100%	Buenos Aires	646	1,750	2,357
Abril Club de Campo – Manor House	IRSA	100%	03/01/1995	31,224	34,605	-	-	-	Buenos Aires	-	-	-
Torres Jardín	IRSA	100%	18/07/1996	-	-	-	-	-	CABA	-	44	-
Entre Rios 465/9 Apartment	APSA	100%	-	-	-		-	-	Buenos Aires	-	-	1,400
Alto Palermo Park	APSA	100%	18/11/1997	-	-	-	-	-	CABA	-	-	-
Horizons	IRSA	50%	16/01/2007	-	71,512	-	99.6%	98%	Buenos Aires	55	11,774	5,889
Pereiraola (Greenville)	IRSA	100%	21/04/2010	-	39,634	-	-	-	Buenos Aires	-	-	8,200
Intangible – Receivable units												
Beruti (Astor Palermo)	APSA	100%	24/06/2008	-	2,632	-	-	-	CABA	-	-	32,872
Caballito Manzana 35	IRSA	100%	22/10/1998	-	8,258	-	-	-	CABA	-	-	52,205
Subtotal Residential Properties				31,224	176,866					4,804	16,060	104,685
Land Reserves												
CONIL - Güemes 836 - Mz 99 & Güemes 902 - Mz												
95	APSA	100%	19/07/1996	2,398	-	5,994	-	-	Buenos Aires	-	-	1,681
Neuquén –Hotel Parcel	APSA	100%	06/07/1999	3,000	-	10,000	100%	100%	Neuquén	-	-	-
Isla Sirgadero	IRSA	100%	16/02/2007	8,360,000	-	no data	-	-	Santa Fe	-	-	2,895
Pilar R8 Km 53	IRSA	100%	29/05/1997	74,828	-	-	-	-	Buenos Aires	-	-	1/000
Pontevedra	IRSA	100% 100%	28/02/1998	730,994	-	-		-	Buenos Aires			918 804
Mariano Acosta	IRSA		28/02/1998	967,290					Buenos Aires			
Merlo	IRSA	100%	28/02/1998	1,004,987	-	-	- 100%	- 100%	Buenos Aires	-	-	639
Terreno Rosario	APSA IRSA	100%	30/04/1999	-	-	-	- 100%	- 100%	Santa Fe CABA	-	-	- 1,722
Zelaya 3102	IRSA	10% 50%	01/07/2005	3,250,523	-	-				-		
Terreno San Luis Subtotal Land Reserves	IRSA	50%	31/03/2008	3,250,523 14,394,020	-	- 15,994	-	-	San Luis	-	-	1,584 11,793
Future Developments				14,394,020	-	15,994				-	-	11,795
Mixed uses												
UOM Lujan	APSA	100%	31/05/2008	1,160,000	-	no data	N/A	N/A	Buenos Aires	-	-	33,905
Canteras Natal Crespo (2 commercial parcels)	IRSA	50%	27/07/2005	39,546	-	59,319	N/A	N/A	Cordoba	-	-	-
Nobleza Picardo	APSA	50%	31/05/2011	159,995	-	127,996	N/A	N/A	Buenos Aires	-	-	-
Puerto Retiro	IRSA	50%	18/05/1997	82,051	-	no data	N/A	N/A	CABA	-	-	51,337
Solares Santa María	IRSA	100%	10/07/1997	716,058	-	no data	N/A	N/A	CABA	-	-	158,951
Residential				,								
Coto Abasto Air Space	APSA	100%	24/09/1997	-	-	21,536	N/A	N/A	CABA	-	-	8,946
Neuguén – Housing Parcel	APSA	100%	06/07/1999	13,000	-	18,000	N/A	N/A	Neuquen	-	-	803
Uruguay Zetol	IRSA	90%	01/06/2009	152,977	62,756	-	N/A	N/A	Uruquay	-	-	
Uruguay Vista al Muelle	IRSA	90%	01/06/2009	102,216	62,737	-	N/A	N/A	Uruquav	-	-	/
Retail												
Caballito Shopping Plot	APSA	100%	-	23,791	-	no data	N/A	N/A	CABA	-	-	-
Dot Potential Expansion	APSA	80%	-	15,881	-	47,643	N/A	N/A	CABA	-	-	-
Offices				,								
Philips Adjoining plots - Offices 1 & 2	APSA	80%	28/11/2006	12,800	-	38,400	N/A	N/A	CABA	-	-	25,332
Baicom	IRSA	50%	23/12/2009	6,905	-	34,500	N/A	N/A	CABA	-	-	/
Intercontinental Plaza II)	IRSA	100%	28/02/1998	6,135	-	19,598	N/A	N/A	CABA	-	-	1,564
Catalinas Norte Plot	IRSA	100%	17/12/2009	3,649	-	35,300	N/A	N/A	CABA	-	-	109,493
Subtotal Future Developments				2,495,004	125,493	402,292	-			-	-	467,147
Total Land Reserves				16,920,248	302,359	418,286				4,804	16,060	583,625

(1) The total saleable area of 2,233 sqm correspond to Condominios I and II.

V. Hotels

The influx of tourists to our country in the first quarter of 2015 remained stable compared to the same quarter of 2014. The arrivals were 51% of Mercosur, leading Brazil, Uruguay and Chile; 28% Rest of America; Europe 14% and 7% Rest of World. The Intercontinental Hotel occupancy was 1% above the first quarter of 2014, while the Sheraton Libertador Hotel occupancy declined by 9% due to reforms that have taken place in the lobby. Meanwhile, the Hotel Llao Llao occupancy decreased by 6% during the first quarter of 2015.

Hotels (in millions of ARS)	IQ 15	IQ 14	% Var
Revenues	96.8	72.9	32.8%
Operating income	(0.2)	0.5	(140.0%)
Depreciation and amortization	3.7	3.6	.2.8%
EBITDA	3.5	4.1	(14.6)%

	IQ 15	IVQ 14	IIIQ 14	IIQ 14	IQ 14
Average Occupancy	65.0%	68.7%	71.4%	72.0%	68.4%
Average Rate per Room (ARS/night)	1,565	1,230	1,077	1,206	1,049
Average Rate per Room (USD/night)	188	180	183	185	185

During the first quarter of fiscal year 2015, the hotel segment recorded an increase in revenues of around 32.8%, whereas Operating Income showed a negative result of ARS 0.2 million mainly due to higher selling expenses.

The following is information on our hotel segment as of September 30, 2014:

Hotels	Date of Acquisition	IRSA's Interest	Number of Rooms	Average Occupancy (1)	Average Rate	Book Value (in thousands of ARS)
Intercontinental (3)	11/01/97	76.34%	309	67.9%	1,238	45,599
Sheraton Libertador (4)	03/01/98	80.00%	200	72.1%	1,070	34,519
Llao Llao (5)	06/01/97	50.00%	205	53.6%	2,833	83,869
Total			714	65.0%	1,565	163,987

<u>Notes:</u>

1) Cumulative average for the 3-month period.

2) Cumulative average for the 3-month period.

3) Through Nuevas Fronteras S.A. (IRSA's subsidiary).

4) Through Hoteles Argentinos S.A.

5) Through Llao Llao Resorts S.A.

Accumulated sales as of September 30 of the fiscal periods

Hotels	IQ 15	IQ 14	% Var
Intercontinental (3)	34,860	24,834	40.4%
Sheraton Libertador (4)	20,832	17,269	20.6%
Llao Llao (5)	41,135	30,824	33.5%
Total	96,827	72,927	32.8%

VI. International

Interest in Metropolitan 885 Third Avenue Leasehold LLC ("Metropolitan") through New Lipstick LLC ("New Lipstick")

IRSA indirectly holds a 49.8% interest in New Lipstick LLC, a holding company that is owner of Metropolitan, a company whose main asset is the so-called "Lipstick" office building, and the debt associated to this asset, which amounts to approximately USD 113.0 million, following a restructuring previously reported by IRSA.

The Lipstick Building is a landmark building in the City of New York, located in Midtown Manhattan, with a gross leaseable area over 57,500 sqm. As of September 30, 2014, the building reached an occupancy rate of 92.69%, thus generating an average rent of USD 65 per sqm.

Lipstick	Sep-14	Sep-13	% Var
Gross Leaseable Area (sqm)	58,019	58,019	-
Occupancy	92,69%	86.1%	6.59 pp.
Rental price (USD/sqm)	65.3	63.8	2.4%

Sale of a Building located at 183 Madison Ave, New York, NY

In September past, the Company, acting through its subsidiary Rigby 183 LLC ("Rigby 183") closed the sale of the Madison 183 building, located in the City of New York, United States of America, for USD 185 million, and discharged the mortgage on this asset for USD 75 million.

In December 2010, the Company, acting through a subsidiary, had purchased 49% of the stock capital of Rigby 183 LLC, owner of the building which had been valued at USD 85.1 million. In November 2012, IRSA indirectly increased its interest by 25.5%, raising its interest in Rigby 1833 LLC to 74.50% of its stock capital. As of the moment of this acquisition, the building was valued at USD 147.5 million. The building's sales price of USD 185 million implies a revaluation of 117% during the investment period.

Investment in Supertel Hospitality Inc.

As of September 30, 2014, jointly with other shareholders, we held the equivalent to 34% of the voting rights in Supertel Hospitality Inc., a REIT listed on NASDAQ under the symbol "SPPR". Supertel Hospitality Inc. has a portfolio of 61 medium-class and long-stay hotels with 5,319 rooms in 20 states of the United States of America, which are operated by various operators and franchises such as Hilton, IHG, Choice and Wyndham, among others.

Investment in Hersha Hospitality Trust

Hersha is a REIT listed on the New York Stock Exchange under the "HT" symbol. Hersha invests primarily in institutional grade hotels in located in shopping malls, suburban commercial hubs and secondary destinations and markets located mainly in the northeast region of the United States and in selected markets in the west coast of the United States. Hersha makes acquisitions in locations which it believes to have developing markets and it has a proactive management whose goal is to create and increase long-term added value.

During the month of August 2014, IRSA, acting through its subsidiary REIG IV, sold its remaining stake of 1 million shares in Hersha Hospitality Trust for an average price of USD 6.74 per share.

Investment in IDB Development Corporation

On July 1, 2014, DN B.V. exercised its rights to purchase additional shares in IDBD.

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As a result of the exercise of the rights received as mentioned above, DN B.V. received 17.32 million shares and 11.99 million warrants under Series 1, 2 and 3 and ETH received the same number of rights and therefore acquired the same number of shares and warrants as DN B.V. In addition, as a result of the exercise of the rights purchased, DN B.V. acquired 5.79 million shares and 4.01 million warrants under Series 1, 2 and 3. ETH also acquired the same number of shares and warrants as DN B.V.

During the period from July 9 to July 14, 2014, DN B.V. acquired through transactions in the open market 0.42 million shares and 0.34 million additional Series 2 warrants for NIS 1.77 million, equivalent to approximately USD 0.52 million. 50% of such shares and Series 2 warrants were sold to ETH pursuant to the provisions of the above mentioned agreement signed between the parties.

As of September 30, 2014, DN B.V. held an aggregate of 76,620,163 shares, 15,998,787 Series 1 warrants, 16,170,392 Series 2 warrants and 15,998,787 Series 3 warrants of IDBD, resulting in an undiluted holding of 28.99% and a fully diluted holding of 31.37% in IDBD. IDBD's Board of Directors is composed of nine members, three of whom were appointed by DN B.V., namely, Eduardo Elsztain, Alejandro Elsztain and Saúl Zang.

Under the purchase agreement, DN B.V. and ETH have promised to participate on a joint and several basis in any capital increases resolved by IDBD's Board of Directors in order to implement its business plan for 2014 and 2015, for at least NIS 300 million in 2014 and NIS 500 million in 2015 (equivalent to approximately USD 81.45 million and USD 135.8 million at the exchange rate prevailing as of September 30, 2014). As of the date of these financial statements, DN B.V. and ETH have contributed NIS 407.08 million (equivalent to USD 114.17 million) of the amounts committed by them.

Moreover, under the purchase agreement, DN B.V. and ETH jointly and severally committed to make one or more tender offers for acquiring shares in IDBD for a total amount of NIS 512.09 million (equivalent to approximately USD 139.0 million at the exchange rate prevailing as of September 30, 2014) as per the following scheme: (i) by December 31, 2015, an amount of at least NIS 249.8 million for a price per share of NIS 8.344 (subject to adjustment); and (ii) by December 31, 2016, an amount of at least NIS 512.09 million less the offer made in 2015, for a price per share of NIS 8.7612 (subject to adjustment). As security for the performance of the tender offers, 29,937,591 shares in IDBD held by DN B.V. were pledged as of September 30, 2014. As of the date of these financial statements, no tender offers had been made.

In addition, the purchase agreement provides that DN B.V. and ETH shall jointly and severally pay to the creditors who are parties to the above mentioned restructuring agreement an additional amount of NIS 100 million (equivalent to approximately USD 27.1 million at the exchange rate prevailing as of September 30, 2014) in the event that IDBD consummates the sale of its interest in its subsidiary Clal Insurance Enterprises Holdings Ltd. before December 31, 2014 and always provided that: (i) the sales price is not less than NIS 4,200 million (equivalent to approximately USD 1,140 million at the exchange rate prevailing as of September 30, 2014); and (ii) the closing of the transaction occurs before June 30, 2015, with IDBD having received by this last date a payment of not less than NIS 1,344 million (gross) (equivalent to approximately USD 364.9 million at the exchange rate prevailing on September 30, 2014). As of the date of these financial statements, none of the above mentioned conditions had been fulfilled.

On May 12, 2014, IDBD's shares became listed on the Tel Aviv Stock Exchange, Israel. Consequently, all the shares (including the pledged shares) were deposited in escrow with Bank Leumi Le-Israel as security in compliance with the lock-up provisions set forth in Chapter D of the Tel Aviv Stock Exchange Regulations which provide that initially listed shares may not be disposed of for a term of 18 months and allow the release of 2.5% per month beginning on the fourth month since the initial listing date.

In this way, pursuant to the Tel Aviv Stock Exchange regulations, as of September 30, 2014, 51,095,676 shares and 335,715 warrants under each of Series 1, 2 and 3 remained locked up under the terms mentioned above.

VII. Financial Operations and Other

Interest in Banco Hipotecario S.A. ("BHSA") through to IRSA and Avenida Inc. through to APSA

BHSA is a leading bank in the mortgage lending segment, in which IRSA held a 29.77% interest as of September 30, 2014 (excluding portfolio shares). For further information please refer to http://www.cnv.gob.ar or http://www.hipotecario.com.ar. The investment in Banco Hipotecario generated results for ARS 43.3 million during the first quarter of 2015, 18.9% lower than in the same quarter of 2014.

Through APSA SA (APSA) generated a profit ARS 8.6 million in "Other net operating income," because of the result of the sale of 5% participation in associate Avenida Inc..

3M 15	Shopping Centers	Offices	Sales and Developments	Hotels	International	Financial Transactions and Other	Total
Operating income / (loss)	270.9	54.2	9.7	(0.2)	299.3	8.4	642.4
Depreciation and Amortization	31.1	8.7	-	3.7	0.1	-	43.5
EBITDA	302.0	62.8	9.7	3.5	299.4	8.4	685.9
3M 14	Shopping Centers	Offices	Sales and Developments	Hotels	International	Financial Transactions and Other	Total
Operating income / (loss)	206.6	30.5	(6.7)	0.5	3.2	(1.6)	232.4
Depreciation and Amortization	36.8	8.5	-	3.6	7.0	-	55.9
Amortization							
EBITDA	243.4	39.0	(6.7)	4.1	10.2	(1.6)	288.3

VIII. EBITDA by segment

IX. Reconciliation with Consolidated Income Statement

Below is an explanation of the reconciliation of the company's income by segment with its consolidated income statement. The difference lies in the presence of joint businesses included in the segment but not in the income statement.

	Total Segment	Joint Businesses*	Inter- segment deletion s	Income Statement
Revenues	799.6	(7.7)	(1.8)	790.1
Costs	(359.3)	4.4	1.4	(353.5)
Gross Profit /(Loss)	440.3	(3.3)	(0.4)	436.6
Result from sale of investment properties	317.5	-	-	317.5
General and administrative expenses	(80.3)	0.2	0.7	(79.4)
Selling expenses	(38.1)	0.5	0.1	(37.4)
Other operating income, net	2.9	0.2	(0.3)	2.8
Operating Income	642.4	(2.3)	-	640.1
Income / (loss) from interests in equity investees and joint				
businesses	(117.7)	6.1	-	(111.7)
Income before financial income / (loss) and income tax	524.7	3.7	-	528.4

*Includes Puerto Retiro, Baicom, CYRSA, Nuevo Puerto Santa Fe and Quality (Predio San Martín).

X. Financial Debt and Other Indebtedness

Consolidated Financial Debt as of September 30, 2014.

Type of Debt	Currency	Amount (USD MM) ¹	Interest Rate	Maturity
	400	44.0	<u> </u>	100
Bank Overdraft	ARS	44.9	Variable	< 180 days
IRSA's Tranche I Series I Notes	USD	150.0	8.50%	Feb-17
IRSA's Tranche II Series II Notes	USD	150.0	11.50%	Jul-20
IRSA 's Tranche III Series VI Notes	ARS	1.3	Badlar + 450 bps	Feb-17
IRSA's Tranche III Series V Notes	ARS	24.8	Badlar + 395 bps	Aug-15
Other Debt	ARS	1.1	15.25%	Dec-16
IRSA's Total Debt		372.1		
APSA's 2017 Series I Notes (int.)	USD	120.0	7.88%	May-17
Short Term Debt	ARS	37.2	Variable	-
Syndicated Loan - Arcos	ARS	7.8	15.01%	Nov-15
Syndicated Loan - Neuquén	ARS	10.2	15.25%	Jun-16
Com. 5319 Loan	ARS	1.9	15.01%	Dec-15
Other Debt	ARS	1.9	15.25%	Dec-16
APSA's Total Debt	USD	179.0		
Total Consolidated Debt		551.1		
Consolidated Cash		147.7		
Debt Repurchase		23.2		
Net Consolidated Debt		380.2		

⁽¹⁾ Principal face value in USD at an exchange rate of 8.43 ARS = 1 USD, without considering elimination of balances with subsidiaries.

Material Events Occurred During the Period and Subsequent Events

Sales of Investment Properties

July 2014

On July 7, 2014, the deed of conveyance for the sale of the 19th and 20th floors of the Maipú 1300 building, was executed. The transaction price was ARS 24.7 million (USD 3.0 million). The transaction resulted in a profit before taxes of approximately ARS 21.0 million.

October 2014

During the month of October, two deeds of conveyance were executed for the sale of office floors in the Bouchard 551 building. The price of the first transaction was ARS 168.7 million, for the 22nd and 23rd floors of the building, generating a profit before taxes of approximately ARS 151.4 million. The price of the second sales transaction was ARS 279.4 million for the 9th, 10th and 11th floors of the building. This transaction resulted in a profit before taxes of approximately ARS 243.3 million.

On October 22, 2014, the deed of conveyance for the sale of the 10th floor of the Maipú 1300 building, jointly with two parking spaces in the same building and one parking space in the Libertador 498, was executed. The price of this transaction was USD 1.4 million.

November 2014

During the month of November, 1,004 square meters of an office floor and 10 parking spaces were sold in the Bouchard Plaza building, located in the "Plaza Roma" area, City of Buenos Aires. The transaction price was

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ARS 75.6 million, resulting in a profit of approximately ARS 63.9 million. Therefore, the Company has no leasable area left in this building, and keeps only 116 residual parking spaces.

Annual General Ordinary and Extraordinary Shareholders' Meeting

On October 31, 2014, the annual shareholders' meeting of the Company for the fiscal year ended June 30, 2014 resolved to have the meeting adjourned until November 14, 2014, to discuss the following Agenda: (i) Updating of report on Corporate Services Agreement; (ii) Report on the result of Tip Hogar's exchange offer for SAMAP's shares – (currently Alto Palermo SA (APSA)) and approval of Board of Directors' performance; (iii) Consideration of amendment to Section one of the bylaws for it to conform with the Capital Market Law in force; (iv) Consideration of amendment to Section twenty-four of the bylaws (Remote Participation at Shareholders' Meetings); (v) Plan of repurchase of shares and GDS issued by the Company and their allocation; (vi) Updating of report on Incentive Plan for the Company's officers as approved and acknowledged by the shareholders' meetings held in 2009/2010/2011/2012 and 2013. Approval of amendments according to the observations made by the Argentine Securities Commission (CNV), including the assignment of economic rights on the shares that are the subject-matter of the Plan. Incorporation of a benefit for all the staff, including controlled companies' personnel.

Additional Subscription in Dolphin Fund Ltd.

On October 30, 2014, the Group, acting through subsidiaries subscribed an additional amount of USD 21 million in Dolphin Fund Ltd. ("Dolphin"). This amount will be used to increase Dolphin's investment in IDB Development Corporation Ltd.

XI. Brief comment on prospects for the next period

We have started fiscal year 2015 with good results in our main lines of business. The shopping center and office portfolios have remained at maximum occupancy levels and revenues have grown at the same pace as in 2014. Our investments outside Argentina have had efficient operating ratios and attractive appreciation levels, as shown by the recent sale of the Madison 183 building in the City of New York. We expect to maintain and even improve the performance of all our assets during fiscal year 2015.

As concerns the projects underway, during this fiscal year we expect to open two new shopping centers, reaching a portfolio of 15 shopping centers. On the one hand, "Distrito Arcos", which will be an Outlet center with a variety of premium brands in an open-air environment that will add approximately 14,000 square meters of gross leaseable area and 65 stores to APSA's portfolio. On the other hand, we will progress in the development of our next shopping center, "Alto Comahue", in the City of Neuquén, the opening of which is planned for fiscal year 2015. This project, much longed-for by the local population, will be the company's first shopping center in the Argentine Patagonian region, and we believe that in light of the significant economic growth experienced by Neuquén in the past years, this project will be as successful as the rest of the shopping centers managed by APSA in other locations in the interior of Argentina.

Apart from progressing in the new developments, we expect to continue working towards optimizing the performance of our current shopping centers through improvements that allow us to take best advantage of their GLA potential and to furnish them with increased functionality and appeal for the benefit of consumers and retailers alike.

During this year we will vigorously continue to foster marketing actions, events and promotions in our shopping centers, as they have proved to be highly effective in terms of sales and have been eagerly endorsed by the public.

In the office segment, during the first quarter of 2015 we maintained occupancy and USD/sqm rental levels. We hope to reach full occupancy and to close the best possible lease agreements during the rest of the year, attracting new firms wishing to relocate to our premium spaces. We plan to continue our strategy of selling selected non-strategic assets in our portfolio for attractive prices, and we are deciding on the most suitable timing for launching the "Catalinas Norte" project, to be erected in one of the most highly priced lands in the City of Buenos Aires, in the area of Catalinas.

Our investments outside Argentina have continued to show very attractive levels of return. The recent sale of the Madison building for USD 185 million is proof of this. We will continue to search for opportunistic investments in top-quality assets for attractive prices and with capital structures with optimization potential.

We believe that IRSA has the financial soundness, managerial expertise and long track record in the Argentine real estate industry required to face the challenges that may arise in 2015 and to take advantage of all the opportunities that the market may offer.

Consolidated Condensed Interim Balance Sheets as of September 30, 2014 and June 30, 2014

(Amounts stated in thousands of Argentine pesos, except shares and share data, and unless otherwise stated)

	Note	09.30.2014	06.30.2014
ASSETS Non-current Assets			
Investment properties	10	3,507,220	3,269,595
Property, plant and equipment	11	225,992	220,013
Properties for sale	12	125,526	130,657
Intangible assets	13	124,181	124,085
Investments in equity investees and joint businesses	8,9	2,353,669	2,260,805
Deferred tax asset	25	416,179	368,641
Accounts receivable from income tax and minimum presumed income tax		110,917	110,185
Trade and other accounts receivable	17	98,613	92,388
Investments in financial assets	18	375,634	274,716
Derivative financial instruments	19	11,714	-
Total non-current assets	_	7,349,645	6,851,085
Current assets			
Properties for sale	12	4,204	4,596
Inventories	14	18,133	16,963
Restricted assets	16	8,742	-
Accounts receivable from income tax and minimum presumed income tax	40	15,872	15,866
Assets intended for sale	40	-	1,357,866
Trade and other accounts receivable	17	815,230	706,846
Investments in financial assets	18	141,681	234,107
Derivative financial instruments	19	4,104	12,870
Cash and cash equivalents	20	1,245,496	609,907
Total current assets	-	2,253,462	2,959,021
TOTAL ASSETS	=	9,603,107	9,810,106
SHAREHOLDERS' EQUITY			
Equity and reserves attributable to controlling company's shareholders		F70 771	F70 771
Stock capital		573,771	573,771
Treasury stock Restatement for capital stock and treasury stock		4,905	4,905
Additional paid-in capital		123,329 793,123	123,329 793,123
Cost of treasury stock		(37,906)	(37,906)
Changes in non-controlling interest		(16,904)	(21,808)
Reserve for equity based payments	33	63,299	53,235
Legal reserve	55	116,840	116,840
Special reserve		375,487	375,487
Reserve for new projects		413,206	413,206
Reserve for conversion		435,587	398,931
Retained earnings		(781,611)	(784,869)
Total equity and reserves attributable to controlling company's	-	(/01/011)	(/01/005)
shareholders	_	2,063,126	2,008,244
Non-controlling interest	_	679,791	548,352
TOTAL SHAREHOLDERS' EQUITY	=	2,742,917	2,556,596
LIABILITIES			
Non-current liabilities			
Trade and other accounts payable	21	218,384	202,652
Loans	24	3,588,103	3,756,003
Derivative financial instruments	19	344,551	320,847
Income tax and minimum presumed income tax payable		59,109	-
Deferred tax liability	25	341,864	345,607
Salaries and social security charges	22	3,330	3,749
Provisions	23	244,117	205,228
Total non-current liabilities	_	4,799,458	4,834,086
Current linkilition	21	C 4 4 7 1 7	
Current liabilities	21	644,717	678,725
Trade and other accounts payable	40	175,556	64,677
Income tax payable	40		806,612
Salaries and social security charges	22	64,955	99,276
Derivative financial instruments	19	301	14,225
Loans	24	1,155,728	737,477
Provisions	23	19,475	18,432
Total current liabilities	-	2,060,732	2,419,424
TOTAL LIABILITIES TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	-	6,860,190	7,253,510
IVIAL LIADILITIES AND SHAKEHULDEKS EQUITT	=	9,603,107	9,810,106

The accompanying notes are an integral part of the consolidated condensed interim financial statements.

Consolidated Condensed Interim Income Statements for the three-month periods ended September 30, 2014 and 2013

(Amounts stated in thousands of Argentine pesos, except shares and share data, and unless otherwise stated)

	Note	09.30.2014	09.30.2013
	27		
Revenues		790,069	621,447
	28		
Costs		(353,494)	(293,700)
Gross income			
		436,575	327,747
Income / (loss) from sale of investment properties	10	317,486	-
General and administrative expenses	29	(79,389)	(58,478)
Selling expenses	29	(37,422)	(30,686)
Other operating income / (loss), net	31	2,818	(9,532)
Operating income		640,068	229,051
Income from interests in equity investees and joint businesses	8,9	(111,650)	38,991
Income before financial results and income tax		528,418	268,042
Financial income	32	23,825	46,534
Financial expenses	32	(327,126)	(293,930)
Other financial income			
	32	87,013	27,570
Financial income / (loss), net	32	(216,288)	(219,826)
Income before income tax			40.046
	25	312,130	48,216
Income tax Net income	25	(176,331)	(12,948)
Net income		135,799	35,268
Attributable to:			
Controlling company's shareholders		3,258	32,382
Non-controlling interest		132,541	2,886
		- ,-	,
Net income per share attributable to controlling company's shareholders:			
Basic		0.01	0.06
Diluted		0.01	0.06

The accompanying notes are an integral part of the consolidated condensed interim financial statements.

Consolidated Condensed Interim Cash Flow Statements for the three-month periods ended September 30, 2014 and 2013

(Amounts stated in thousands of Argentine pesos, except shares and share data, and unless otherwise stated)

	Note	09.30.2014	09.30.2013
Operating activities:	20		250 (72
Cash provided by operating activities	20	306,855	258,673
Income tax paid	-	(54,761)	(55,232)
Net cash provided by operating activities	-	252,094	203,441
Investment activities:		(2, 200)	(1.221)
Capital contributions in equity investees and joint businesses	8,9	(3,280)	(1,221)
Acquisition of equity investees and joint businesses	3,8,9	(268,975)	(13,057)
Acquisition of investment properties	10	(228,662)	(70,820)
Collections from sale of investment properties		1,507,060	118,936
Acquisition of property, plant and equipment	11	(11,685)	(4,152)
Acquisition of intangible assets	13	(383)	(139)
Increase in investments in financial assets		(309,178)	(775,782)
Loans granted to equity investees and joint businesses		49	-
Collections from sale of investments in financial assets		361,080	245,124
Interest collected on financial assets		3,175	-
Advances to suppliers		-	(13,120)
Acquisition of derivative financial instruments		-	(2,000)
Collections from sales of equity investees and joint businesses		19,139	7,736
Dividends collected	-	290	14,698
Net cash provided by / (used in) investment activities	-	1,068,630	(493,797)
Financing activities:			
Borrowings		327,819	118,401
Repayment of loans		(81,629)	(141,218)
Payment of financial leases		(592)	(390)
Repayment of principal on notes		-	(97,887)
Dividends paid		(48,055)	(6,060)
Contributions from non-controlling interest		275	347
Interest paid		(192,204)	(117,848)
Distribution of capital		(3,786)	-
Discharge of liabilities intended for sale		(603,021)	-
Collection of derivative financial instruments		131	-
Acquisition of derivative financial instruments		(16,344)	-
Reduction of subsidiaries' capital		-	(712)
Borrowings from equity investees and joint businesses, net		13,009	2,000
Repurchase of own shares		-	(1,182)
Acquisition of non-controlling interest in subsidiaries		(1,094)	-
Repayment of loans for the purchase of companies	-	(105,861)	(1,640)
Net cash used in financing activities		(711,352)	(246,189)
Net increase / (decrease) in cash and cash equivalents	-	609,372	(536,545)
Cash and cash equivalents at the beginning of the fiscal year	20	609,907	796,902
Income from exchange difference of cash and cash equivalents	-	26,217	20,831
Cash and cash equivalents at the end of the period		1,245,496	281,188

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BASE Symbol: IRSA / NYSE Symbol: IRS